Freelancer Enterprise

Access a global workforce of over 26 million freelancers to turn your organization’s ideas into reality - at scale, fast and for a fraction of the price.

Matt Barrie
Chief Executive Officer
Your own Private Freelancer Cloud for online or local projects

Whether you need a team of virtual software engineers or skilled tradesmen in your local area, choose from freelancers who have been pre-vetted and approved according to success criteria defined by you.
Quality, delivered on-time and below budget

Our project success managers ensure you find the top freelancers for the highest quality work delivered on-time. They ensure a high standard and seamless workflow from onboarding to project completion.
Talent meets compliance, as a service

Whether you want to hire directly, post a project or run a contest, our Compliance Service paired with our talent sourcing, matching algorithms and managed services will protect you from worker classification risks and find you the perfect talent fast.
Your own Private Freelancer Cloud is both global and local

Whether you need a team of virtual software engineers or a skilled tradesperson in your local area, choose from freelancers with over 1,000 different skill sets who have been pre-vetted and approved according to success criteria defined by you.
CASE STUDY

NASA uses Freelancer Enterprise to crowdsource the potential of human innovation.

Over 230 designs were submitted by freelancers in a contest for the interface of a smart watch app for astronauts to use on the International Space Station.

Project success managers then assisted NASA to hire the best programmers to deliver the completed app.
Freelancer Enterprise

No other freelance marketplace has the global reach and liquidity of Freelancer.com

Unmatched Liquidity

Over 80% of online jobs get a bid within 60 seconds. Jobs in a specific location with a specific skill set get bid on average within 25 minutes. No other freelance marketplace is as liquid as Freelancer.com.

Global Workforce

Over 26 million users from 247 countries, regions and territories, in 34 languages and 39 currencies. No other freelance marketplace is as global as Freelancer.com.
Freelancer Enterprise

For volume customers, there are no fees for Freelancer Enterprise

No Fees

Freelancer Enterprise has no access fees, subscriptions, monthly fees or annual fees. There are no fees to post a project or set up a user account. Employer commissions and upgrade fees are also waived for volume customers.
Freelancer Enterprise

Automate your workforce at scale with peace of mind thanks to our compliance meets talent solution as a service

---

**Enhance Trust**

Our compliance and worker classification solutions, along with a spot checking service by US lawyers will build your comfort in collaborating with a global cloud workforce. Our rigorous KYC and identity verification will let you collaborate with confidence.

---

**Workforce Automation**

Our fully featured API can help you fast track workforce automation and free up the time of your staff to focus on what matters. Integrate directly into your software, intranet or backend systems and make API calls into our virtual work cloud to task freelancers.
Freelancer Enterprise

Know exactly what is going on across your organization, with tracking and transparency

Increase Insights

Measure your success and track the data that matters to you. Get real-time reporting on metrics including usage and spend on your custom dashboard.

Total Transparency

We understand you want the quality and results you’re paying for. Our time-tracking app measures output, automates screen captures, and routes approvals for deliverables so you can provide feedback in real-time.
Managed Services

We have a multi-lingual team of project success managers across multiple time-zones and geographies who are ready to help you find the perfect freelancer, curate your contest or assist in project managing your engagements.

Streamline Internal Adoption

We’ll provide workshops, video tutorials and 24/7 priority support to help you hit the ground running. Technical and training evangelists are ready to be onsite and prepare your staff for the future of work.
70% of Fortune 500 companies use Freelancer.com to get work done
Important notice and disclaimer

This presentation has been prepared by Freelancer Limited (ACN 141 959 042) (Freelancer or the Company). The information contained in this presentation is current at the date of this presentation. The information is a summary overview of the current activities of the Company and does not purport to be all inclusive or to contain all the information that a prospective investor may require in evaluating a possible investment. This presentation is for general information purposes and is not intended to be and does not constitute a prospectus, product disclosure statement, pathfinder document or other disclosure document for the purposes of the Corporations Act 2001 (Cth) (Corporations Act) and has not been, and is not required to be, lodged with the Australian Securities & Investments Commission. The material contained in this presentation is not, and should not be considered as, financial product or investment advice. This presentation is not (and nothing in it should be construed as) an offer, invitation, solicitation or recommendation with respect to the subscription for, purchase or sale of any security in any jurisdiction, and neither this document nor anything in it shall form the basis of any contract or commitment. This presentation is not intended to be relied upon as advice to investors or potential investors and does not take into account the investment objectives, financial situation or needs of any particular investor which need to be considered, with or without professional advice, when deciding whether or not an investment is appropriate.

This presentation contains information as to past performance of the Company. Such information is given for illustrative purposes only, and is not – and should not be relied upon as – an indication of future performance of the Company. The historical information in this presentation is, or is based upon, information contained in previous announcements made by the Company to the market.

Forward looking statements

This document contains certain “forward-looking statements”. The words “anticipate”, “believe”, “expect”, “project”, “forecast”, “estimate”, “outlook”, “upside”, “likely”, “intend”, “should”, “could”, “may”, “target”, “plan” and other similar expressions are intended to identify forward-looking statements. Indications of, and guidance on, future earnings and financial position and performance, including Freelancer’s FY17 outlook, are also forward-looking statements, as are statements regarding Freelancer’s plans and strategies and the development of the market.

Such forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties and other factors, many of which are beyond the control of Freelancer, which may cause actual results to differ materially from those expressed or implied in such statements.

Freelancer cannot give any assurance or guarantee that the assumptions upon which management based its forward-looking statements will prove to be correct or exhaustive beyond the date of its making, or that Freelancer’s business and operations will not be affected by other factors not currently foreseeable by management or beyond its control. Such forward-looking statements only speak as at the date of this announcement and Freelancer assumes no obligation to update such information. The release, publication or distribution of this presentation in jurisdictions outside Australia may be restricted by law. Any failure to comply with such restrictions may constitute a violation of applicable securities laws.

Non-IFRS information

This presentation includes certain financial measures that are not recognised under Australian Accounting Standards (AAS) or International Financial Reporting Standards (IFRS). Such non-IFRS financial measures do not have a standardised meaning prescribed by AAS or IFRS and may not be comparable to similarly titled measures presented by other entities, and should not be construed as an alternative to other financial measures determined in accordance with AAS or IFRS. The information is presented to assist in making appropriate comparisons with prior periods and to assess the operating performance of the business. Freelancer uses these measures to assess the performance of the business and believes that information is useful to investors. Gross Payment Volume, EBITDA, and EBIT have not been audited or reviewed. Recipients are cautioned not to place undue reliance on any non-IFRS financial measures included in this presentation.

All references to dollars are to Australian currency unless otherwise stated.

To the maximum extent permitted by law, Freelancer makes no representation or warranty (express or implied) as to the accuracy, reliability or completeness of any information contained in this document. To the maximum extent permitted by law, Freelancer shall have no liability (including liability to any person by reason of negligence or negligent misrepresentation) for any statements, opinions or information (express or implied), arising out of, contained in or derived from, or for any omissions from this document, except liability under statute that cannot be excluded.