FREETLANCE
Ship anything, anywhere
Every freight company in the world subcontracts to freelance drivers

Freightlancer is using technology to connect freight owners with transport operators at a global scale
Customers using Freightlancer
Connecting Freight Owners with Transport Operators

FREIGHT SHIPPED IN THE PAST 12M

> $4.5m

YOUR LOADS

All of the loads posted within your account that are currently active (from post right through to awaiting payment).

<table>
<thead>
<tr>
<th>TITLE and JOB ID</th>
<th>LISTED PRICE</th>
<th>PICK-UP</th>
<th>DROP-OFF</th>
<th>CATEGORY</th>
<th>OFFER</th>
<th>LATEST OFFER</th>
<th>STATUS</th>
<th>COST</th>
</tr>
</thead>
<tbody>
<tr>
<td>Water Cartage Tank</td>
<td>Negotiable</td>
<td>NSW</td>
<td>NSW</td>
<td>General Part Load</td>
<td>$747.50 (ex $747.50 gst)</td>
<td>Job offers</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cardboard Compactor</td>
<td>Negotiable</td>
<td>NSW</td>
<td>WA</td>
<td>Machinery up to 25T</td>
<td>$1,881.12 (ex $1,881.12 gst)</td>
<td>Job offers</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Tadano GR800EX Crane</td>
<td>Negotiable</td>
<td>QLD</td>
<td>QLD</td>
<td>Sample Category</td>
<td>$118,278.24 (ex $118,278.24 gst)</td>
<td>Job offers</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Retail

- Food delivery
- Furniture delivery
- Courier
- General freight
- Motorcycle courier
- Bike courier
- Pickup & delivery
- Removal services
- Packing & shipping

Industrial

- Mining
- Infrastructure
- Construction
- Rail
- Urgent/Express freight
- International shipping
- Heavy machinery
- General freight
- Manufacturing
- Oil & Gas
- Line haul
- Vehicles
- Perishables
- Shipping containers
Four easy steps to moving your loads

01  —  Drop a pin
02  —  Take a photo
03  —  Fill job details
04  —  Get your quote
Freightlancer manages it all for you

- Permits
- Pilots
- Road closures
- Import / export taxes & duties
- Marine Insurance
- Customs clearance
- Quarantine
- Shipping documents
- Packing
- Washing / cleaning
- Cranage
- Container rental
- Vessel booking
- Multi-currency
- Escrow payments

CAT 793 Body transported under pilot and police escort using Freightlancer.
# Advantages of using Freightlancer

<table>
<thead>
<tr>
<th>Feature</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Live tracking while your cargo is on the move</td>
<td>We use real-time GPS load tracking to show you exactly where your load is at all times.</td>
</tr>
<tr>
<td>Vetted Transport Operators for compliance obligations</td>
<td>Choose from a range of vetted drivers and see past ratings to ensure reliability and quality.</td>
</tr>
<tr>
<td>Secure payments ensure the delivery and on-time payment</td>
<td>Powered by Escrow.com, payment is kept in trust until it has been delivered exactly where it should be.</td>
</tr>
<tr>
<td>Real-time bidding gets competitive quotes fast</td>
<td>Upload a photo, dimensions, weight and delivery address to have drivers respond in a click.</td>
</tr>
<tr>
<td>Communicate directly with your Transport Operator</td>
<td>Keep in contact with the operator to coordinate collections and deliveries.</td>
</tr>
<tr>
<td>Compliance peace of mind</td>
<td>Turnkey solution for compliance obligations including Chain of Responsibility.</td>
</tr>
</tbody>
</table>
Safer for everyone

**Trip reports**
Notification when collection and drop off has been made, minimum, maximum and average speeds traveled.

**Freightlancer audit**
Freightlancer will regularly conduct audits on operators and loads to ensure compliance.

**Save time**
Manage booking, tracking, monitoring and cross-checking compliance in the one place. No paperwork, no time wasted on the phone.

**Safe**
Meet compliance & chain of responsibility requirements including load tracking, load restraint methods, fatigue management, controlling speed and licence, registration & insurance.

**Rated**
Quality and reliability are ensured through detailed rating system updated after every load.
Mining

Ship anything, anywhere. Urgent or unique, Freightlancer can handle it.

Whether sending CAT loaders to Tanzania, a drill to South Korea or hotshotting a transmission to Papua New Guinea, we’ve done it.

ASX 50 listed mining company reported saving over 30% on heavy haulage and urgent freight movements for an underground gold mine using Freightlancer, whilst also achieving huge efficiency gains.
Infrastructure / Construction

Strict deadlines and challenging locations are a speciality.

Know when machines are on and off site. Ensure only vetted personnel access. Project requirements can change quickly, Freightlancer ensures that you are not held up by transport.
International Shipping

Use freightlancer to handle all of your import / export or shipping needs.

Direct rates with some of the biggest shipping lines

Extensive network of freight forwarders and customs brokers all over the world.

Ensure loads are shipped safely to destination with payment secured by Escrow.com.
Why build costly infrastructure when you can make an API call to the human cloud to deliver your product, food, furniture or package.

Powered by the world’s largest human labor cloud of 30,000,000 freelancers via Freelancer.com.
“We’ve been using Freightlancer.com to service our road freight needs, with our loads varying from one or two pallets, to multiple trailers. It is a great platform for obtaining competitive pricing at short notice.”

– Benjamin Carter, Redpath Mining

“Getting our purchases to the United States through Freightlancer is always easy. The team there manage the whole thing for us, and I have never had a problem with our shipments”.

– Manny Pereira, Chief Executive, MPC Global
The Team

Josh Mullens  
Chief Executive Officer

A logistics specialist, Josh Mullens combines over 7 years handling shipments of large mining equipment from large multinationals with a passion for business and love of day-to-day operations. Josh prides himself on being a real ‘hands-on’ CEO who is just as comfortable in high level liaison with Australian Quarantine and Customs as he is with doing the dirty and difficult work of organising quotes and contracts. When he’s not using this experience to make freight easier he’s racing his dirt bike, hitting the Crossfit floor or spending time with family and friends.

Aidan McCartan  
Sales

Aidan is an all-round Logistics Professional and brings over 10 years of expertise in international and domestic freight, with experience across road, air, sea, rail and warehousing. He has vast knowledge in all aspects of the supply chain, including day to day operational roles, sales and strategic logistics management. Away from logistics he enjoys spending time with his family and getting out on the cricket field.

Drew Davis  
General Manager

Drew is one of a new breed of tech entrepreneurs striving to take the internet start-up world beyond the hype into traditional ‘on-the-tools’ industries. Graduating from Sydney University with a Bachelor of Commerce, Finance, Drew initially founded leading boutique Australian technology firm, dripcreative. Three years later, very soon after meeting Channel 40 founder Tom Cavanagh, Drew took up his current role as General Manager at Freightlancer.

Juliette Bender  
Technical Account Manager

With 17 years experience in the customer service industry, Juliette has the ability to train, lead, manage and implement Freightlancer’s technology to everyone from sole traders to multinationals. With solid management skills and a flair for communication as her tools, Juliette gets excited by the challenge of teaching and the opportunity to offer businesses the tools to evolve. When she’s not shaping change, she’s chasing toddlers and testing her fitness in the Crossfit gym.

Jason Gush  
Operations

Jason has a real passion for the logistics industry with over three years of experience handling shipments of large mining equipment from large multinationals. Jason has completing a certificate in International Freight Forwarding. In his spare time he enjoys hanging out with friends & family and working hard in the Crossfit gym.

Neil Katz  
Chief Financial Officer

Neil Katz is the Chief Financial Officer at the Freelancer Group and is responsible for the finance and administration functions of the Company. Neil has over 20 years experience in finance, accounting and general management. Neil has held CFO roles at a number of technology companies, including IPscape, Threatmetrix, Sensory Networks and Aptrix.
Uber for the truckies: How one Aussie startup is disrupting the freight industry

Only three months since its launch, online app Channel 40 has quintupled and continues to make inroads as the latest disrupting force of Australia’s freight industry
Global freight market is massive

- **US $9,457 Billion**
  - GLOBAL LOGISTICS MARKET (2017)

- **41,000~**
  - BUSINESSES

- **213,590 Million**
  - TONNES MOVED PER YEAR

- **50,000+**
  - MERCHANT SHIPS WORLDWIDE

- **17,000,000,000**
  - KILOMETERS TRAVELLED PER ANNUM

- **US $13+ Billion**
  - IN ANNUAL WAGES
Freelancer is part of the Freelancer Group (ASX:FLN)

Freelancer.com

Escrow.com

Powering the world’s commerce &

#1 Online Services Marketplace
Over US$3 billion in jobs posted

#1 for Secure Online Payments
Over US$3.5 billion in transactions
THANK YOU